

Holm Marcher & Co.

Chief Technology Officer for Hello Great Works

Hello Great Works seeks an energized, passionate and positive people-focused CTO who will become the agency's gateway into a larger investment in technology competencies and services by building new businesses with customers based on cutting-edge technologies. Moreover, the CTO will become responsible for recruiting and managing a team of technologists and ensure that it is seamlessly integrated into the already established creative part of Hello Great Works.

About Hello Great Works

In 2017, Hello Group and the digital agency Great Works Copenhagen partnered in forming one big, brilliant team with a lean-forward can-do attitude: Hello Great Works. As part of The North Alliance (NOA) network, Hello Great Works is one of the largest and most renowned strategic houses in Denmark, and with 1200 people within their network, they hold the ability to achieve great things and work across agencies to ensure the best possible solutions for their clients.

Hello Great Works is a strategic design company that works in the intersection between human conditions, technological possibilities and business opportunities, and they create empowering digital products and services that solve problems that positively impact people's everyday lives - and ultimately - clients' businesses.

In a world in which transformation is constant, where businesses need to innovate to stay at the forefront, where different skillsets and mindsets bond, Hello Great Works combines the best from design thinking, product development, business development, and digital transformation. At Hello Great Works, you will meet different views and people – all equally passionate in building great experiences and solutions.

The position

As CTO, you will be an integral part of the management team of Hello Great Works, represent the agency externally towards customers, partners and other stakeholders, and be the main conveyor of technology strategy and solutions. Moreover, you will be part of a diverse team with different backgrounds and competencies and contribute to its further development through strategic flair and technical knowledge. Hello Great Works vision is to create a strong technology-unit, which comprises high-class and skilled team players. Hence, your role will be to strengthen the team through leadership, guidance, help and motivation by collaborating with the members collectively and individually, and fostering an excellent degree of empathy and trust. As a strong team leader, you will support the needs of the business whilst progressing the skills and development of the team.

Additionally, you will become a highly-valued go-to person in sales pitches, marketing activities and in general representation. Hence, you will work across the organization from the MD to an expert within a specific field, why engagement and passion is essential to succeed in the position. As CTO, you will manage equally the daily operations in building a unit, represent capacity and proficiency in the market and drive technology to deliver customer excellence. You will serve as a technical advisor and problem solver to clients and partners, thus assist them in optimizing their use of the particular tech stack to successfully define, build and deploy strategic solutions. There to, you will collaborate with clients to establish technology strategy at an application level, and by understanding the target market, you will be influencing the delivery of IT projects. If needed, you will assist on pre-sales opportunities such as proposal deliveries, architecture assessments and technical qualifications.

The main areas of responsibility include:

- Maintaining a keen interest in, and understanding of, technology capabilities, strategies and trends, and how they relate to service offerings.
- Managing and addressing technical issues the agency might face, including research and development (R&D).
- Building and developing a strong team that complement every member as well as yourself.

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- Understanding of what it takes to run a consultancy and in operationalizing an efficient day-to-day Business Unit with regard to staffing, recruitment and administrative tasks.
- Ensuring optimal team performance and capacity to deliver commitments and to drive results.
- Regularly engaging with customers and partners, developing and maintaining lasting relationships.
- Leading the translation of the clients' business requirements into system design and architecture.
- Driving cross-functional projects within your area of responsibility.
- Estimating time frames, quality and quantity of resources required to successfully implement projects and developing project plans incorporating all project variables including risk.
- Ability to make key decisions and to be effective in a close team environment.

Your profile

As a person, you are an emphatic tech expert with energy and drive, a positive mindset and great communication skills in English, and you are always focused on delivering the best possible outcomes despite any challenges that may arise. You hold excellent presentation skills, are comfortable in communicating with engineers and designers, and you possess the ability to convey Hello Great Works' mission with confidence and certainty. In addition, you highly value structure and order and can maintain a sense of perspective while showing great attention for detail.

You are experienced and passionate within tech and digital and come with 10 years of experience in system integration and development and/or interactive design. You have a keen interest in tech as well as in building great digital experiences and solutions and come with extensive project experience within architecture development, integration of backend systems and the development of specific client requirements within different technologies.

As you will be leading and guiding a team, you possess great skills in leadership and hold the ability to develop team members' capabilities in support of individual career goals. At the same time, you know how to exercise personal influence and resolve conflicts, and you are energized and keen in meeting team objectives and get things done without a direct line authority. With flair for working with different kinds of individuals, and by keeping yourself up-to-date with digital trends and technical tendencies and systems, you engage yourself in client relations and strive to understand their needs to deliver strategic and positive solutions and services.

As Hello Great Works' philosophy is to build great digital experiences and solutions, it is essential that you are passionate about your work and know how to execute technical solutions and projects. You find it inspiring to meet new people, thrive in working in agile environments and are keen to be part of one the largest and most renowned strategic houses in Denmark.

Interested?

If you would like to know more about the job please contact Klaus Markholt-Hansen on +45 29 91 10 37 or at kmh@holmmarcher.dk.